

Pre-foreclosure / Short Sales Greater Phoenix - All Types	TODAY 8/15/11	ST	LAST MTH 7/15/11	LAST QTR 5/15/11	LT	LAST YR 8/15/10	2 YRS AGO 8/15/09
Active Listings	10,952	↓	11,260	13,018	↓	17,015	12,731
AWC Listings	7,185	↑	7,027	7,053	↑	6,067	5,126
Active Listings Excluding AWC	3,767	↓	4,233	5,965	↓	10,948	7,605
Pending Listings	4,194	↑	3,895	4,048	↑	3,642	3,385
Sales per Month	1,969	↓	2,320	1,896	↑	1,795	1,403
Sales per Year	20,411	↑	20,237	19,753	↑	18,579	8,260
Days on Market - Monthly Sales	144	↓	149	153	→	144	161
Days on Market - Active Listings	131	↓	134	140	↓	124	129
Days Inventory	196	↓	204	241	↓	335	564
Months Supply	5.5	↓	4.9	7.1	↓	9.7	9.6
Active Listings \$/SF	\$78.59	↓	\$79.27	\$79.11	↓	\$84.97	\$98.59
Pending Listings \$/SF	\$70.83	↓	\$71.10	\$72.61	↓	\$83.11	\$87.07
Monthly Sales \$/SF	\$72.92	↑	\$71.60	\$78.46	↓	\$83.58	\$87.94
Annual Sales \$/SF	\$77.70	↓	\$78.67	\$80.92	↓	\$84.33	\$94.81
Average Sale Price % List	96.91%	↓	97.32%	96.80%	↓	97.20%	96.19%
Listing Success Rate	60.4%	↓	61.5%	50.5%	↑	42.2%	47.6%
Dollar Volume - Monthly Sales	\$282M	↓	\$325M	\$299M	↓	\$301M	\$259M
Dollar Volume - Annual Sales	\$3,176M	↓	\$3,196M	\$3,226M	↑	\$3,166M	\$1,683M
Average Price - Monthly Sales	\$142,982	↑	\$140,147	\$157,934	↓	\$167,847	\$184,297
Average Price - Annual Sales	\$155,597	↓	\$157,911	\$163,335	↓	\$170,407	\$203,715
Median Price - Monthly Sales	\$100,000	↓	\$105,000	\$110,000	↓	\$121,500	\$136,000
Median Price - Annual Sales	\$115,000	↓	\$115,500	\$120,000	↓	\$126,000	\$158,000
Average Sq. Ft. - Monthly Sales	1,961	↑	1,957	2,013	↓	2,008	2,096
Average Sq. Ft. - Annual Sales	2,003	↓	2,007	2,019	↓	2,021	2,149
Active List Price \$/SF Premium	7.8%	↓	10.7%	0.8%	↓	1.7%	12.1%
Contract Ratio	302.1	↑	258.0	186.1	↑	88.7	111.9